

LATEST RELEASES

06 May 2026 - VERSION 2.47.0



CRM RELEASE

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New features

Sales & Lettings

Improved Visibility for Multi-Property Viewing

Viewing appointment titles in Calendar v2 have been enhanced for multi-property viewings. When multiple properties are included in a single viewing appointment, the event title will now display all property addresses.

This ensures the full scope of the appointment is clear at a glance, without needing to open the event.

Improved Appraisal Visibility for Negotiators

Appraisal records in Sales and Lettings now consistently display the assigned negotiator across lists and related records.

This provides clearer visibility of ownership and responsibility, making it easier to track and manage appraisals.

Sales

Track Upcoming Listings with “Coming to Market”

A new “Coming to Market” option is now available within Sales and Lettings > Property Record > Marketing > Property Advertising.

You can now flag a property as coming to market using a simple on/off toggle, with the option to add a “Date Coming to Market”. The date field becomes available when the toggle is enabled, allowing you to clearly track and manage upcoming listings.

This provides greater visibility of properties not yet live, helping you plan marketing activity and manage your pipeline more effectively.

Additional Applicant Details for Better Qualification

New fields have been added within Sales > Applicant > Details > Additional Information to support better applicant qualification. You can now capture whether an applicant has a property to sell, along with additional details where relevant.

When “Property to sell?” is set to Yes, further related options become available, helping keep data entry focused and relevant. All fields are optional and designed to support more informed conversations and improved pipeline visibility.

Enhanced Property Withdrawal Tracking

Two new date fields have been added within Sales > Property Record > Details > Price/Instructed Date to support better tracking of property withdrawals:

- Date Notice to Withdraw Given
- Date Property Withdrawn

Both fields are always available and use the standard DD/MM/YYYY format, providing greater visibility and control when managing property withdrawal timelines.

Enhanced Applicant Qualification Details

Two new fields have been added within Sales > Applicant > Applicant Record > Details > Additional Information to support improved applicant qualification:

- Requires a Mortgage
- Requires a Valuation

Both fields offer Yes / No / Not Set (default) options and can be updated at any time. This provides greater flexibility when capturing key financial information and helps support more informed conversations and decision-making.

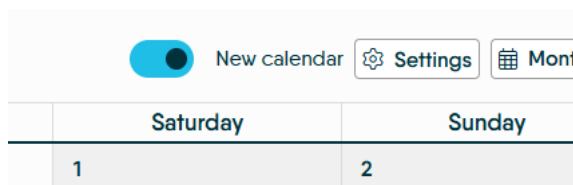
Updates and refinements to the new Calendar v2

Following the recent launch of **Calendar v2**, several updates have been introduced based on user feedback to enhance usability and overall experience.

This release includes

- Appointments synced via Google and Outlook calendars account for BST changes
- Applicants are listed in time order on open house viewings
- Improved text wrapping on calendar appointments
- Calendar type is now a mandatory field when creating an appointment

As a reminder, you'll see the option to use the new calendar & you can read about the changes below.



Toggle calendar on/off

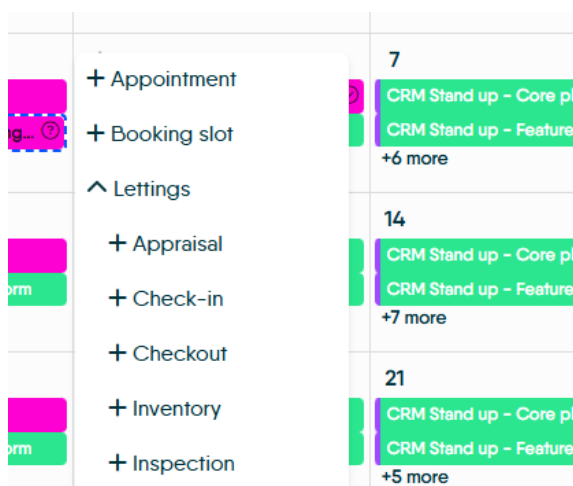
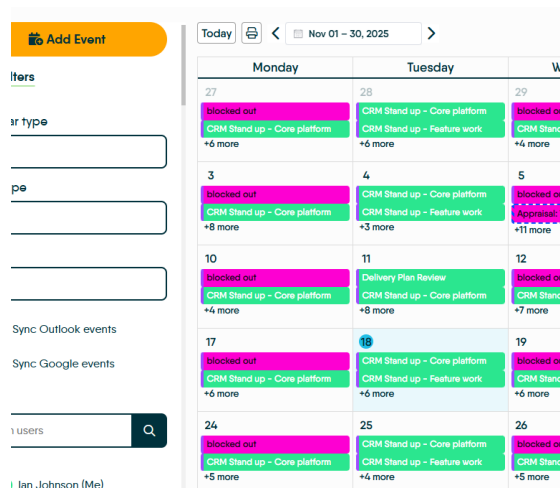
Once we've turned the new calendar on, you'll see a new toggle at the top of the calendar screen showing 'New Calendar'

By toggling this on or off you can switch between the new calendar and the existing as you become familiar with the new version.

NOTE: The on/off toggle is persistent across sessions

Calendar UI

The change to UI within calendar means it now aligns with the rest of iamproperty CRM. All of your existing functionality remains, just with a fresh new look.



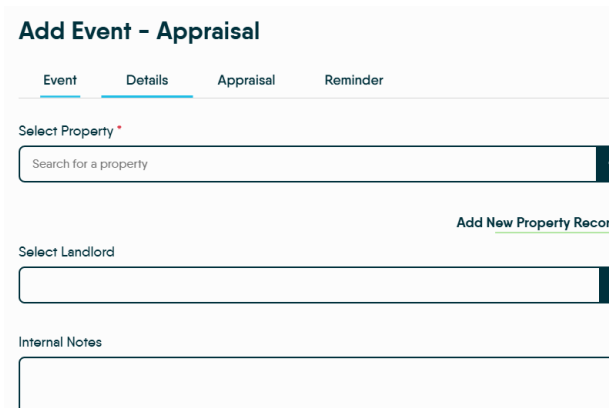
Adding viewings/appraisals

Adding an appraisal works in the same way as existing functionality (right click and add or using the menu on the left)

Appointment layout

Changes have been made to the appointment layout, so it is easy to see the Event, details, appointment specific information (viewing/appraisal etc.) and any reminders.

When using the Add new records functionality this will open using the Core Process Simplification journey.



Add Event - Appraisal

Event Details Appraisal Reminder

Select Property *

Search for a property

Add New Property Record

Select Landlord

Internal Notes

Enhanced Security with Account Lockout Protection

We all know how important data security is, so we've added additional security measures to protect your data and user accounts.

By introducing a new account lockout process which means after three unsuccessful login attempts, the account will be temporarily locked for 15 minutes we help safeguard against unauthorised access while ensuring normal access can resume automatically after the lockout period ends.

Changes To Renters Rights

With the recent changes to Renters Rights, we've created a helpful article which details more about what this means to you, and how you can use iamproperty CRM to help navigate these changes. All of the information can be found [here](#).

Book a CRM Health Check

Did you know you can book a free CRM review with our team? We'll walk through how you are currently using the system and share practical tips, guidance and best practice to get the most from your CRM.

Book your health check today and make sure you are fully prepared to support your clients. Email us at crm.accountmanagement@iamproperty.com

For more information or support call: 01865 860 871