LATEST RELEASES

14 January 2026 - VERSION 2.43.0

iam property

CRM RELEASE

14 January 2026 - VERSION 2.43.0

New features

Scheduled Management Fees for Consistent, Predictable Charging

We've introduced a new **Scheduled Management Fee** option to give you greater control over how fixed management fees are applied—regardless of rent collection or landlord payment activity.

With this new option, you can now **set a fixed management fee to be charged at regular intervals (e.g. monthly or quarterly)** directly on the property ledger. This ensures you charge **one consistent fee per period**, even if there are multiple payments—or no payments—made to the landlord during that time.

You'll find the new **Scheduled Management Fee** section under **Lettings Property > Details**, where you can set the fee amount, frequency, next charge date, and whether it should apply during vacant periods.

The original fixed fee setup remains unchanged for those who prefer the current behaviour—so you have the flexibility to use whichever method best suits your business.

EPC Register Links

It's now easier than ever to get EPC documents for your properties. We've added a quick link directly to the EPC registers for England, Wales, NI & Scotland on your property records.
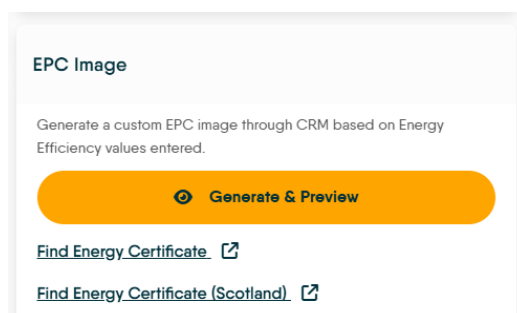
Simply navigate to Property Record > Compliance > EPC and you'll see links to the EPC registers. Select these to go directly to the relevant register.

Remember Energy certificates for Scotland can be found under their own register.
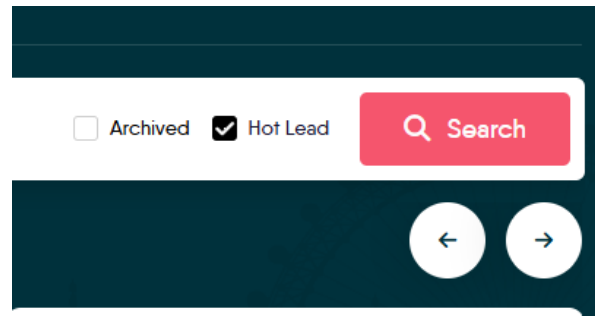
Add .eml files directly to Journals

You can now add an additional type of email files (**.eml**) directly to your Journals. This makes it easy to keep entire email conversations stored neatly in one place—just upload the file as you would any other attachment. it is now possible to add these as attachments to your Journals. Simply add an attachment as normal and select your .eml file

Search for 'Hot Leads'

A new **Hot Leads** filter is now available in **Sales** and **Lettings > Applicants > Search**. This allows you to quickly filter results to show only applicants whose **Temperature** is set to **Hot**, helping you focus on the most motivated and high-priority leads. The filter works alongside all existing search options and can be used on its own or in combination with other criteria. When not selected, searches behave exactly as they did before.

Within **Sales > Applicants** and **Lettings > General > Applicants**, you'll now see a new **Hot Lead** checkbox.

Selecting this will filter your search results to show only applicants whose **Temperature** is set to **Hot** in their **Personal Information** record.

Aligned Progress Indicators Across Sales Progression

We've improved the Sales Progression experience by aligning the progress indicators on the **Offer** screen and the **Sales Progression** ledger. Both views now display the same, accurate status for each stage, making it easier to track progress and understand exactly where an offer sits in the sales journey.

Enhanced House Number Ordering in Activity Lists

Property address sorting in activity lists has been updated so house numbers are now treated as whole values rather than individual digits. This ensures addresses appear in the correct numerical order, making lists clearer and easier to work with.

Additional updates & General Improvements

We've continued to make enhancements to CRM to improve the overall experience.

## For more information or support call: 01865 860 871

Coming Soon – New Calendar

Your brand-new calendar experience in CRM is almost here.

We know how important it is to keep track of your diary and appointments — whether for viewings, appraisals, or property management — it's a key part of your day-to-day. To make this easier, we've been working hard on a brand-new calendar experience in CRM.

The new calendar features an updated layout and design for a clearer view of your schedule, along with a much-improved mobile experience and enhanced performance.

You'll see the option to use the new calendar over the next few days & you can read about the changes below.
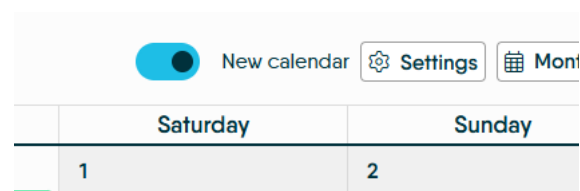
Toggle calendar on/off

Once we've turned the new calendar on, you'll see a new toggle at the top of the calendar screen showing 'New Calendar'

By toggling this on or off you can switch between the new calendar and the existing as you become familiar with the new version.

NOTE: The on/off toggle is persistent across sessions

Calendar UI

The change to UI within calendar means it now aligns with the rest of iamproperty CRM. All of your existing functionality remains, just with a fresh new look.

Adding viewings/appraisals

Adding an appraisal works in the same way as existing functionality (right click and add or using the menu on the left)

Appointment layout

Changes have been made to the appointment layout so it is easy to see the Event, details, appointment specific information (viewing/appraisal etc.) and any reminders.

When using the Add new records functionality this will open using the Core Process Simplification journey.